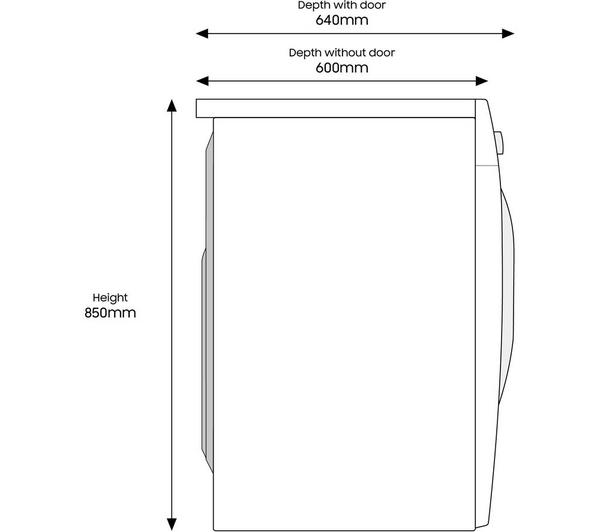
# BTS NDRC – LVA OBLIGATOIRE – 2024

# MISE EN SITUATION

# SAMSUNG Series 5 OptimalDry DV80TA020AE/EU 8 kg Heat Pump Tumble Dryer - White

**£579.00**

**Product features:**

Capacity: 8 kg

Energy rating: A++

Sensor drying to save you time and energy

Use the quick dry program for small loads

Claim a 5 year guarantee

**Product information:**

**Dry your clothes more efficiently**The Samsung**Series 5 Optimal Dry DV80TA020AE/EU 8 kg Heat Pump Tumble Dryer** uses heat pump technology – a more cost-effective way of drying clothes by using hot air to absorb moisture from your clothes.  
  
By using a lower temperature than conventional dryers to dry your garments, it offers them better protection. This means your clothes will look newer for longer.  
  
**Sensors adjust drying time automatically**  
**Quick dry small loads**In a hurry? Dry your clothes in less time with the Quick Dry 35 program. It can dry a small 1 kg load of clothes in just 35 minutes.

1 year guarantee

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| **SITUATION** :  You work as a sales advisor at Curry’s. You meet a potential customer looking for a tumble dryer. Ask about his/her needs, prepare your arguments and answer his/her potential questions about buying this product.   * + The customer is always busy: he/she starts early and finishes late   + He/she has 3 children   + He/she is concerned about energy consumption   + The customer is worried about the after-sales service |